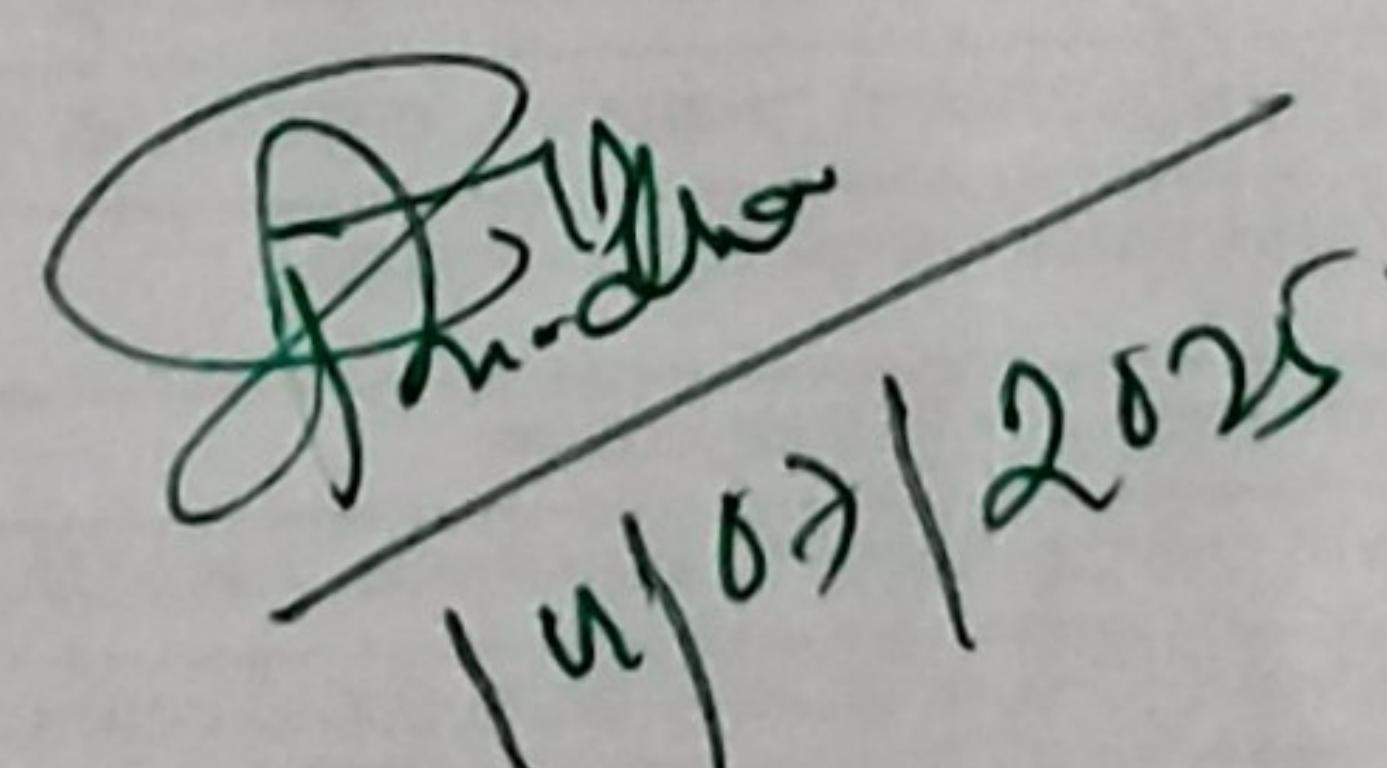


LESSON PLAN: Entrepreneurship and Management & Smart Technology (TH-1) FOR THE SESSION 2025-26 (WINTER-2025) BATCH-2023-26, GOVT. POLYTECHNIC, KANDHMAL

| Discipline: Civil Engineering | Semester: 5th | Name of the Teaching Faculty: Rahul Kumar Rout, Lecture stage 1 in Civil Engg. |
|--|---|---|
| Subject: Entrepreneurship and Management & Smart Technology (TH-1) | No. of days/ per week class allotted: 4 | Semester From Date: 14/07/2025 to Date: 15/11/2025 No. of Weeks: 15 |
| Week | Class Day | Theory/ Practical Topics |
| | | 1. Entrepreneurship |
| 1st | 1st | Concept / Meaning of Entrepreneurship |
| | 2nd | Need of Entrepreneurship |
| | 3rd | Characteristics, Qualities and Types of entrepreneur, Functions |
| | 4th | Barriers in entrepreneurship |
| 2nd | 1st | Entrepreneurs vrs. Manager |
| | 2nd | Forms of Business Ownership: Sole proprietorship, partnership forms and others |
| | 3rd | Types of Industries, Concept of Start-ups |
| | 4th | Entrepreneurial support agencies at National, State, District Level (Sources): DIC, NSIC, OSIC, SIDBI, NABARD, Commercial Banks, KVIC etc. |
| 3rd | 1st | Entrepreneurial support agencies at National, State, District Level (Sources): DIC, NSIC, OSIC, SIDBI, NABARD, Commercial Banks, KVIC etc. |
| | 2nd | Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks |
| | | 2. Market Survey and Opportunity Identification (Business Planning) |
| | 3rd | Business Planning |
| | 4th | SSI, Ancillary Units, Tiny Units, Service sector Units |
| 4th | 1st | Time schedule Plan, Agencies to be contacted for Project Implementation |
| | 2nd | Time schedule Plan, Agencies to be contacted for Project Implementation |
| | 3rd | Assessment of Demand and supply and Potential areas of Growth |
| | 4th | Assessment of Demand and supply and Potential areas of Growth |
| 5th | 1st | Identifying Business Opportunity |
| | 2nd | Final Product selection |
| | | 3. Project report Preparation |
| | 3rd | Preliminary project report |
| | 4th | Detailed project report, Techno economic Feasibility |
| 6th | 1st | Detailed project report, Techno economic Feasibility |
| | 2nd | Project Viability |
| | | 4. Management Principles |
| | 3rd | Definitions of management |
| | 4th | Principles of management |
| 7th | 1st | Functions of management (planning, organising, staffing, directing and controlling etc.) |
| | 2nd | Functions of management (planning, organising, staffing, directing and controlling etc.) |
| | 3rd | Level of Management in an Organisation |
| | | 5. Functional Areas of Management |
| | 4th | a) Production management <input type="checkbox"/> Functions, Activities <input type="checkbox"/> Productivity |
| 8th | 1st | Quality control <input type="checkbox"/> Production Planning and control |
| | 2nd | b) Inventory Management <input type="checkbox"/> Need for Inventory management |
| | 3rd | Models/Techniques of Inventory management |
| | 4th | c) Financial Management <input type="checkbox"/> Functions of Financial management <input type="checkbox"/> Management of Working capital <input type="checkbox"/> Costing (only concept) |

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11.07.25
(Lect stage-1), CIVIL

| | | |
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| 9th | 1st | Break even Analysis <input type="checkbox"/> Brief idea about Accounting Terminologies: Book Keeping, Journal entry, Petty Cash book, P&L Accounts, Balance Sheets(only Concepts) |
| | 2nd | d) Marketing Management <input type="checkbox"/> Concept of Marketing and Marketing Management |
| | 3rd | Marketing Techniques (only concepts) <input type="checkbox"/> Concept of 4P's (Price, Place, Product, Promotion) |
| | 4th | e) Human Resource Management <input type="checkbox"/> Functions of Personnel Management |
| 10th | 1st | c) Human Resource Management <input type="checkbox"/> Functions of Personnel Management |
| | | 6. Leadership and Motivation |
| | 2nd | a) Leadership <input type="checkbox"/> Definition and Need/Importance <input type="checkbox"/> Qualities and functions of a leader |
| | 3rd | Manager Vs Leader <input type="checkbox"/> Style of Leadership (Autocratic, Democratic, Participative) |
| | 4th | b) Motivation <input type="checkbox"/> Definition and characteristics |
| 11th | 1st | Importance of motivation <input type="checkbox"/> Factors affecting motivation |
| | 2nd | Theories of motivation (Maslow) <input type="checkbox"/> Methods of Improving Motivation |
| | 3rd | Importance of Communication in Business <input type="checkbox"/> Types and Barriers of Communication |
| | 4th | Work Culture, TQM & Safety |
| | | Human relationship and Performance in Organization |
| 12th | 1st | Relations with Peers, Superiors and Subordinates |
| | 2nd | TQM concepts: Quality Policy, Quality Management, Quality system |
| | 3rd | Accidents and Safety, Cause, preventive measures, General Safety Rules , Personal Protection Equipment(PPE) |
| | 4th | Accidents and Safety, Cause, preventive measures, General Safety Rules , Personal Protection Equipment(PPE) |
| | | Legislation |
| 13th | 1st | a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights |
| | 2nd | a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights |
| | 3rd | b) Features of Factories Act 1948 with Amendment (only salient points) |
| | 4th | b) Features of Factories Act 1948 with Amendment (only salient points) |
| 14th | 1st | c) Features of Payment of Wages Act 1936 (only salient points) |
| | 2nd | c) Features of Payment of Wages Act 1936 (only salient points) |
| | 3rd | Smart Technology |
| | 4th | Concept of IOT, How IOT works |
| 15th | 1st | Concept of IOT, How IOT works |
| | 2nd | Components of IOT, Characteristics of IOT, Categories of IOT |
| | 3rd | Components of IOT, Characteristics of IOT, Categories of IOT Applications of IOT- Smart Cities, Smart Transportation, Smart Home, Smart Healthcare, Smart Industry, Smart Agriculture, Smart Energy Management etc. |
| | 4th | Applications of IOT- Smart Cities, Smart Transportation, Smart Home, Smart Healthcare, Smart Industry, Smart Agriculture, Smart Energy Management etc. |



14/03/2025

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